

18th INTERNATIONAL FAIR OF EDUCATION "GUIDELINES"

9-10/3/2023

INTEGRATED MARKETING COMMUNICATIONS SECTOR

Phone: + 381 21/483-11-25 E-mail: marketing@sajam.net

PLEASE FILL IN BLOCK CAPITALS

APPLICATION - CONTRACT FOR MARKETING SERVICES

FULL NAME OF EXHIBITOR / SERVICE USER	COUNTRY
CONTACT PERSON	TELEPHONE/CELLULAR PHONE
V.A.T. (Number)	POSTAL CODE, TOWN ADDRESS
E. POŠTA	www.

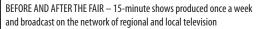
Sticker on front page (3 x 2.5 cm) Sticker on Map of Fair (2 x 2 cm)	130	item
Sticker on Map of Fair (2 x 2 cm)		itelli
	50	item
Sticker on the floor map (2 x 2 cm)	30	item
Inserting advertising inserts - delivered to the Fair	85	item
Dividing cardboard - one colour page	100	item
Inside colour page	70	item
Inside black-and-white pages	55	item
First inside page, colour	175	item
Second cover page, colour	220	item
Third cover page, colour	200	item
Fourth cover page, colour	270	item
OTHER SERVICES	EUR/item	ORDERED
The right to hand out advertising material - exhibitors *	105	item
The right to hand out advertising material - exhibitors (one day) *	30	item
The right to hand out advertising material - non-exhibitors **	220	item
The right to hand out advertising material - non-exhibitors (one day) **	60	item
Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages)	305	item
Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	1.750	item
_	Dividing cardboard - one colour page Inside colour page Inside black-and-white pages First inside page, colour Second cover page, colour Third cover page, colour OTHER SERVICES The right to hand out advertising material - exhibitors * The right to hand out advertising material - exhibitors (one day) * The right to hand out advertising material - non-exhibitors ** The right to hand out advertising material - non-exhibitors (one day) * Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages) Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) advertising the event	Dividing cardboard - one colour page 100 Inside colour page 70 Inside black-and-white pages 55 First inside page, colour 175 Second cover page, colour 220 Third cover page, colour 200 Fourth cover page, colour 270 OTHER SERVICES EUR/item The right to hand out advertising material - exhibitors * 105 The right to hand out advertising material - exhibitors (one day) * 30 The right to hand out advertising material - non-exhibitors (one day) * 40 The right to hand out advertising material - non-exhibitors (one day) * 60 Advertising space of a flyer distributed to visitors (distributed throughout Novi Sad and nearby villages) Logo on billboards (60 x 40 cm) and on posters (12 x 10 cm) 1750

The abovementioned prices for graphic design services are valid in case the exhibitor delivers the design solution via e-mail or on a CD. Other services related to design and prepress are negotiated separately and charged according to a valid price-list.

- NOTE: ALL PRICES LISTED ABOVE EXCLUDEV.A.T. WHICH WILL BE INCLUDED IN THE INVOICE, ACCORDING TO THE LEGAL REGULATIONS IN POWER AT THE TIME WHEN THE SERVICE IS PROVIDED. V.A.T. ISCOVERED BY THE BUYER.
 - BY SIGNING THIS APPLICATION-CONTRACT, EXHIBITOR AGREES WITH GENERAL TERMS AND CONDITIONS OF CONTRACTING, WHICH MAKE CONSTITUTENT PART OF PRESENT APPLICATION-CONTRACT, AS WELL AS WITH MANNER OF PAYMENT SPECIFIED IN GENERAL TERMS AND CONDITIONS. IN CASE OF LEGAL DISPUTE, THE RESOLUTION SHALL FALL WITHIN THE RESPONSIBILITY OF A COURT IN NOVI SAD.
 - APPLICATION IS IRREVOCABLE AND OBLIGES THE EXHIBITOR UNLESS CANCELLED IN WRITING FORM(OFFICIAL LETTER) 20 DAYS BEFORE THE OPENING OF THE EVENT.

TV SHOW "LET'S ALL GO TO THE FAIR"					
TV SHOW	EUR	ORDERED	PRODUCTION	EUR	ORDERED
Broadcasting of 1 second/spot (brought in CD)	4/second	second	Filming and editing reportage from the stands of the exhibitors (up to 1 minute)	170/item	item
One report broadcast of 30 seconds	40/item	item	Filming and editing reportage from the place of event (up to 1 minute), broadcasting and	270/item	item
Streaming video events with the Fair (one minute)	81/minute	minute	CD with a broadcasted reportage		
Subtitle up to 10 words (design and one broadcasting)	30/item	item	Talk at the Fair (up to 2 minutes)	130/item	item
A sticker along with the anchor's introduction (in one show)	70/item	item	Video record of events at the Fair (up to 1 minute)	81/minute	minute
The host mentions the company's name (in one show)	45/item	item	Video of the event - award presentation (up to 1 min.)	70/minute	minute
Inserter to 5 seconds (in a show)	90/show	show	CD with show where reports is show	5/item	item

TV SHOW "LET'S ALL GO TO THE FAIR" — TV show produced by the Novi Sad Fair, broadcast on 40 regional and local television stations across Serbia DURING THE FAIR — 25-minute shows produced daily during the event and broadcast on local television stations











www.sajam.net					
INTERNET SITE - BANNERS	EUR/item	ORDERED	INTERNET SITE - BANNERS	EUR/item	ORDERED
Banner on first page of website - per month *			Banner of the page of the fair event - per month *		
Size 970 x 90 pixels	220	item	Size 970 x 90 pixels	130	item
Size 180 x 150 pixels	180	item	Size 250 x 250 pixels	180	item
Banner on all pages of website · over 4,000 pages - per month *		Banner on the page reserved for exhibitors, page for visitors, and page about us - per month *			
Size 970 x 90 pixels	360	item	Size 970 x 90 pixels	95	item
Size 250 x 250 pixels	500	item	m Size 250 x 250 pixels 117		item
Banner on the page with the fairs of events and	press page - per m	s page - per month * Profile - per month *			
Size 250 x 250 pixels	95	item	Advertising page for sponsors	765	item
	* Serbian a	and English, with a	link to the company's site	,	,
180 x 150 pixels 25	0 x 250 pixels		970 x 90 pixels		

www.facebook.com/novosadskisajam					
Promotion on the Facebook page of the Novi Sad Fair - per month	EUR/item	ORDERED			
Placing information, tagging and shuffling customer information	150	item			

www.instagram.com/novosadski_sajam					
Promotion on the Instagramprofile of the Novi Sad Fair - permonth	EUR/item	ORDERED			
Placing information, tagging and shuffling customer information	150	item			

www.youtube.com/user/Novosadskisajam					
Promotion on the YouTube channel of the Novi Sad Fair - permonth	EUR/item	ORDERED			
Placing information	150	item			

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ADVERTISING SPACES · ADVERTISING-TECHNICAL SERVICES (during fair events)						
ENTRANCE HALL	EUR/m²/item	ORDERED	WITHIN THE FAIR SITE AND IN THE HALL	EUR/m²/item	ORDERED	
Rental of advertising space for a brought banner 5 x 1 m (tarpaulin or mesh)	55	m²	Rental of advertising space for a brought board or brought banner	35	m²	
Rental of advertising space for a brought board 1 x 2 m	35	m²	Rental of advertising space for a brought banner (tarpaulin or mesh) - on the Avenue	62	m²	
MAIN ENTRANCE	EUR/item	ORDERED	of Nations at Hall 2			
Rental of advertising space 5 x 1 m for a brought banner 2 x 3 m (tarpaulin or mesh)	1.305	item	Flags (1.5 x 3 m) in 'Master' Hall	90	item	
Flags (1.5 x 3 m)	145	item	ZEPPELIN	EUR/item	ORDERED	
Flags (1.5 x 3 m) for a period of one month	205	item	Space rental for a brought zeppelin	105	item	

UPON SPECIAL REQUESTS

• An option to rent advertising space on the facade of the Novi Sad Fair over a period of one month novior one year

ENTRANCE HALL





Banner 5 x 1 m

Board 1 x 2 m

WITHIN THE FAIR SITE





Banner 3 x 1,5 m

Banner 5 x 3 m

MAIN ENTRANCE



Flag 1,5 x 3 m

SPONSORSHIP PACKAGES AND OTHER PACKAGE OF MARKETING SERVICES ARE CHARGHED BY SPECIAL OFFERS. PHONE + 381 21/483-11-25

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Novi Sad,	Seal			Seal	
Date		Signature of Novi Sad Fair	Name and surname of the authorized		Signature